



**Connecticut
State
University**

Central • Eastern • Southern • Western

Office of the President

BR#91-92

P.O. Box 2008, New Britain, Connecticut 06050
(203) 827-7700

RESOLUTION

concerning

TEMPORARY APPOINTMENT OF DIMITRIOS PACHIS

as

INTERIM VICE PRESIDENT FOR ACADEMIC AFFAIRS

at

EASTERN CONNECTICUT STATE UNIVERSITY

June 14, 1991

RESOLVED, That Dimitrios Pachis is temporarily appointed as Interim Vice President for Academic Affairs at Eastern Connecticut State University, effective June 14, 1991, at a biweekly rate of \$3,256.71 (\$85,000 annualized).

A Certified True Copy:

Dallas K. Beal
President



An Equal
Opportunity
Employer

DIMITRIOS S. PACHIS

Home Address:
17 Olsen Drive
Mansfield Center, CT 06250

Business Address:
Interim Associate Vice President
for Academic Affairs
Eastern Connecticut State University
83 Windham Street
Willimantic, CT 06226

Telephone:
Home: (203) 487-1601

Business: (203) 456-5363

Education

University of Massachusetts, Amherst, Massachusetts
Ph.D. (Economics) January 1982
M.A. (Economics) May 1977

University of Hartford, West Hartford, Connecticut
M.B.A. (Marketing) May 1973

College of Industrial Studies, Pierus, Greece
B.S. (Economics/Business) June 1970

Dissertation

Title: "The History of the U.S. Airline Industry: The
Conditions of Its Capital Accumulation, 1946-75"

Languages: Greek (fluent)

PROFESSIONAL AND TEACHING EXPERIENCE

EASTERN CONNECTICUT STATE UNIVERSITY, Willimantic, Connecticut

**Interim Associate Vice President
for Academic Affairs**

7/89 to Present

Under the supervision of the Vice President, have been performing the following responsibilities:

- Serve in plenary capacity at the request of or in the absence of the Vice President for Academic Affairs.
- Coordinate the process of allocating and monitoring the budgets of the units within academic affairs.

- Supervise operational aspects of the Library, Media Services, Learning Center, Advising Center, Center for Connecticut Studies, David T. Chase Free Enterprise Institute, and the Women's Center.
- Administer and supervise other academic affairs units as directed.
- Assume responsibility for affirmative action efforts and adherence to procedures in the recruitment, hiring, and promotion of staff.
- Supervise the Academic Computing Activities of the University including responsibility for short and long range academic computing plans, development and management of the Academic Computing Budget.
- Assist in developing efforts related to external funding for projects of the office including faculty grant and contract proposals.
- Organize and coordinate faculty development activities within the office.
- Develop appropriate proposals, plans, and recommendations for expanding and changing academic units within the University.
- Coordinate enrollment management activities and develop enrollment management plans.
- Supervise the production of the University Catalog, Faculty Handbook, and Faculty Publications.
- Assist the President as necessary in coordinating and monitoring assigned activities, and serve as a member of his staff.

Interim Vice President for Academic Affairs

1/89 to 6/89

As Chief Academic Officer of the University, and reporting to the President, duties included:

- Advise the President on General University policies, with special emphasis on the instructional program.
- General executive responsibility with respect to the educational programs of the University and the following administrative subdivisions: Schools of Arts and Sciences, Professional Studies and Continuing Education, the Graduate Division, the Office of Admissions and Records, the Library, the Media Center, and the Learning Center.
- Long range academic planning and curriculum development, including the development and annual update of the five-year Academic Master Plan.
- Program and curriculum implementation, e.g., the academic schedule, course offerings, master course file and University catalog.

- Program and curriculum assessment and evaluation, including recommendations in regard to program continuation or termination.
- Supervision of academic deans and directors of academic affairs units.
- Student affairs related to the educational program, including academic advisement, probation, and dismissal recommendations.
- Coordination of recruitment, selection, development, and evaluation of faculty, in accordance with CSU-AAUP Agreement.
- Recommendations to the President regarding faculty appointments, sabbatical and leave requests.
- Providing appropriate conditions for quality instruction, faculty development, research and public service.
- Allocation and management of resources for academic affairs endeavors.
- Conducting special studies related to the educational programs of the University.
- Serving as a member of the President's staff, Administrative Council, University Senate, Senate Academic Affairs Committee, Institutional Planning Committee, Physical Facilities Planning Committee, Administrative Operations Committee, and other administrative and faculty committees.

Acting Dean of Professional Studies

2/88 to 8/88

Reported to the Vice President for Academic Affairs and had the following duties:

- General executive responsibility for the Professional Studies programs (Economics and Management Sciences, Communication, Education, Health and Physical Education), and all graduate programs.
- Program development and curriculum implementation, e.g., the academic schedule, course offerings, master course file, and the graduate catalog.
- Program and curriculum assessment and evaluation, including recommendations in regard to program continuation or termination.
- Coordination of recruitment, selection, development, and evaluation of faculty, and staff.
- Recommendations to the President regarding faculty appointments, tenure and promotion.
- Promotion and management of graduate programs, graduate student recruitment, admissions, registration, audits, graduation activities, budget development, and management of program resources.
- Served as a member of the President's Cabinet.

Chairperson of the Department of Economics/ Management Sciences & Professor of Economics	9/87 to 2/88 and 9/88 to 12/88
Associate Professor of Economics and Management Sciences	9/83 to 8/87
Assistant Professor of Economics and Management Sciences	9/78 to 8/83
UNIVERSITY OF HARTFORD Instructor of Economics and Business	9/76 to 8/78
UNIVERSITY OF MASSACHUSETTS/AMHERST Graduate Teaching Assistant	9/73 to 8/76
Graduate Teaching and Research Assistant	9/72 to 5/73

Teaching Activities

Courses taught at Eastern Connecticut State University

ECO 200 Principles of Economics I
 ECO 201 Principles of Economics II
 ECO 215 Applied Statistics
 ECO 301 Intermediate Microeconomic Analysis
 ECO 310 Contemporary Economic Issues
 ECO 340 Business Cycles and Forecasting
 ECO 370 History of Economic Thought
 ECO 465 Honors Seminar in Economics/Business
 BUS 245 Finance
 BUS 345 Corporation Finance
 BUS 326 Sales Management

Courses taught at other universities

Graduate courses in Corporation Finance
 Graduate courses in Managerial Economics
 Intermediate Macroeconomics
 Economic Analysis for Public Policy

University Service

- Institutional Assessment Task Group, 1986-1987
- CSU Committee on Graduate Programs, 1988-1989

- CSU SEED Committee in charge of assessing training needs top financial managers of the State of Connecticut, Fall 1986 to present
- Senator At Large, Fall 1983 to Spring 1985
- Treasurer of AAUP, Fall 1983 to Spring 1984
- Budget and Allocation Committee, Fall 1983 to Spring 1984
- Foreign Student Advisor, Fall 1983 to Spring 1984
- Chairperson of Department Evaluation Committee, Fall 1983 to Spring 1987
- Department Search Committees. (Since Fall 1983 I have either chaired or served as a member on most of the department search committees)
- Committee on Non-Discrimination, Fall 1986
- AAUP Grievance Officer, Fall 1983 to Fall 1984
- Department Honors Committee, Fall 1985 to Present
- Advisory Committee to Chase Institute, Fall 1985 to Present
- Faculty Advisor, Economics and Business Club, Fall 1984 to Spring 1985
- Co-Chairman, Program for Hellenic Studies, University of Connecticut, Fall 1982 to Present
- Senate Budget Committee, Fall 1978 to Spring 1980
- Senate Organization Committee, Fall 1979 to Spring 1980
- Department Senator, Fall 1979 to Spring 1983
- Task Force Committee for Fiscal Affairs of the NEASC Self-Study, 1980
- Advisory Committee to the School of Continuing Education, Fall 1980 to Spring 1982
- Faculty Advisor, International Students Committee, appointed by President Charles Webb, Fall 1980 to Spring 1982
- Faculty Advisor, ECSU International Students Association, Fall 1980 to Spring 1982
- CSU-AAUP Committee on Auditing, Fall 1980 to Spring 1980

- CSU-AAUP Committee on Salary Structure, Fall 1981 to Spring 1981
- Committee on Social Relations at ECSU, Fall 1980 to Spring 1980
- New England Studies Committee, Fall 1981 to Spring 1982
- General Education Committee, Fall 1982 to Spring 1982
- Treasurer of AAUP, Fall 1982 to Spring 1983
- Coordinator and lecturer, The University of Connecticut Hellenic Studies Program, Fall 1982 to Spring 1983
- Committee for the development of the Classical Studies Minor at ECSU, 1983

Professional Activities

Fellowships

- Yale University Visiting Faculty Fellow for 1989-1990

Publications

- Dimitrios Pachis and John P. Listro, "Financial Information and Effective Financing Techniques by the Small Business Firm," Connecticut CPA Quarterly, Volume 50, Number 4, June 1987, pp. 8-14.
- Dimitrios Pachis and John P. Listro, "Improving the Borrowing Strength of the Small Business" (Abstract)
- Proceedings of 1986 Northeast Business & Economic Conference, pp. 125-126.
- Dimitrios Pachis, "This Tax Plan Is the Right One," guest article analyzing tax structure of the State of Connecticut, in Norwich Bulletin, February 8, 1981.

Research

- Ph.D. Dissertation: "The History of the U.S. Airline Industry: The Conditions of Its Capital Accumulation, 1946-75," University of Massachusetts, Amherst, Massachusetts, January 1982.
- Dimitrios Pachis and John P. Listro, "Financing Patterns of Businesses Over the Business Cycle," presented at the 1987

Northeast Business & Economic Conference, in Boston, Massachusetts, November 7, 1987.

- **Dimitrios Pachis and Rhona Free, Principles of Macroeconomics Study Guide, 1984. (This Study Guide would need additional work before submitting for publication. It has been used rather successfully in Dr. Free's as well as in my own classes.)**

Book Reviews for Publishers

- **Block & Hirt, FOUNDATIONS OF FINANCIAL MANAGEMENT, 3rd Ed., Richard D. Irwin, Fall 1982.**
- **B. J. Campsey and Eugene F. Brigham, INTRODUCTION TO FINANCIAL MANAGEMENT, The Dryden Press, 1985.**
- **Lawrence J. Gitman, BASIC MANAGERIAL FINANCE, Harper & Row, February 1987.**

Paper Presentations, Lectures, Seminars, and Work in Progress

- **"The Importance of Banking to the New England Manufacturing in the 1990s," presentation to the Connecticut Banking Department, Hartford, Connecticut, December 1, 1989.**
- **Chaired the Corporate Financial Management session, during the 1989 Annual Conference of the New England Business and Economics Association, Providence, Rhode Island, October 26-27, 1989.**
- **"The Impact of Budget Deficits on Private Investment," with Demetrios Giannaros, to be submitted for presentation at the 1989 Convention of the International Economic Association.**
- **"The Organization and Management of the International Hellenic Center," a lecture presented at the University of the Aegean, Rhodes, Greece, July 30, 1987. (As a founder of the Center, I was a special guest of the University and of the Greek government.)**
- **"Prospects of U.S. Economy," television appearance on Channel 13, Hartford Connecticut, Spring 1987.**
- **"Financial Information and Effective Financing Techniques," lecture at a faculty colloquia series, ECSU, May 6, 1987.**
- **"Prospects of Greek Language and Culture in U.S.A.," lecture at the annual convention of the Hellenic Society Paideia, Hartford, Connecticut, February 7, 1987.**
- **"Improving the Borrowing Strength of the Small Business," a research paper presented at the 1986 Northeast Business & Economic**

Conference, Lowell, Massachusetts, November 6, 1986.

- Seminar on "Working Capital Management," presented with John P. Listro, ECSU, March 30, 1985.
- "Modern Greek Letters in U.S.A.," an address at the annual convention of the Hellenic Society Paideia, Stamford, Connecticut, September 10, 1983.
- "Greece: The Price of Progress," a lecture based on preliminary research on the economic development of Greece in the last three decades. Mansfield, Connecticut, April 28, 1983.

Conferences & Workshops

- Attended the 9th World Congress of the International Economic Association, Athens, Greece, August 28 to September 1, 1989.
- Attended the 1989 annual conference of the Society for College and University Planning, and the 1990 Annual Conference of the American Association for Higher Education.
- American Economic Association, Annual Convention, New York City, New York, December 1988.
- AAHE Annual Convention, Spring 1988, Washington, D.C.
- Eastern Economic Association, Annual Convention, Washington, D.C., March 5-6, 1987.
- Northeast Business & Economic Conference, Lowell, Massachusetts, November 6, 1986.
- American Economic Association, Annual Convention, New York City, December 28-29, 1985.
- Eastern Economic Association, Annual Convention, New York City, March 15, 1984.
- Eastern Economic Association, Annual Convention, Hartford, Connecticut.
- College and University Business Instructors of Connecticut (CUBIC), conference on "Internationalizing the Business Curriculum," at the Central Connecticut State University campus, November 8, 1984.
- Annual Conference of the Small Business of Connecticut, Middletown, Connecticut, Fall 1985.
- Workshop on Student Advising, Boston, Massachusetts, 1983.

- AAUP Collective Bargaining Congress. Workshops for Grievance Officers, Washington, D.C., December 3-4, 1982.
- In addition to the above, I have attended numerous local presentations and symposia. I am also a member of a number of professional associations.

Consulting

My consulting experience has been with medium and small-sized firms, and in the areas of Finance and Marketing. I have prepared business plans, loan request packages, and have consulted business in general areas of concern. I have also prepared a thorough economic study of individual life time earnings for a court case.