



# THE CONNECTICUT STATE UNIVERSITY

P.O. Box 2008 • New Britain, Connecticut 06050 • (203) 827-7700

## RESOLUTION

appointing

DR. ALAN H. LEADER

as

DEAN, SCHOOL OF BUSINESS ECONOMICS

at

SOUTHERN CONNECTICUT STATE UNIVERSITY

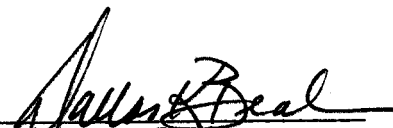
June 21, 1985

WHEREAS, Southern Connecticut State University has conducted a search to fill the position, Dean, School of Business Economics, and

WHEREAS, The President of Southern Connecticut State University, after due consultation with the faculty, has recommended the appointment of Dr. Alan H. Leader, now therefore, be it

RESOLVED, That effective July 2, 1985, under the terms and conditions of the Trustees' Personnel Policies, Dr. Alan H. Leader be and hereby is appointed Dean, School of Business Economics at Southern Connecticut State University, at an annual salary of \$55,000. The contract expires on June 30, 1986.

A Certified True Copy:

  
Dallas K. Beal  
President

## RESUME

Alan H. Leader

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 Agana, Guam 96910  
 Home Address: 107 Lourdes Street  
 Baza Gardens, Yona, Guam 96914  
 Home Telephone: (671) 789-1228

## ACADEMIC EMPLOYMENT

## University of Guam

Chair, Department of Management	1984-
Dean of the College of Business and Public Administration	1978-84
Chair, Department of Management	1978
Professor, Department of Management	1978

## Western Michigan University

Professor of Management	1970-77
Associate Professor of Management	1966-70
Assistant Professor of Management	1963-66

## Indiana University

Teaching Associate in Behavioral Science	1962-63
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## University of Rochester

Research Assistant and Administrative Assistant to the Director of the School of Business	1958-60
Research Assistant and Teaching Assistant in Administration and Economics	1955-58

## OTHER EMPLOYMENT

GUAM, Inc. Board Member	1980-82
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Department of Education, Government of Guam Developed first 5-year Plan	1979-80
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Guam Economic Development Authority Board Member and Board Secretary	1979-82
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Pacific Area Research Institute President	1979-
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Leader Associates Senior Partner	1978-
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City of Benton Harbor, Michigan Economic Development Consultant	1976-77
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ALAN H. LEADER

REFERENCES

Dr. D. Joleen Bock  
(immediate past Vice President for Academic Affairs, University of Guam)  
516 Grand Boulevard  
Boone, North Carolina 28607  
(704) 264-0962

Dr. Andre L. Delbecq, Dean  
Leavey School of Business and Administration  
The University of Santa Clara  
Santa Clara, California 95053

Dr. Judith P. Guthertz  
(past Chair, Department of Public Administration, University of Guam)  
Director, Department of Public Safety  
Government of Guam  
P.O. Box 959  
Agana, Guam 96910

Dr. Joseph Kivlin  
(immediate past Dean, College of Arts and Sciences, University of Guam)  
516 Grand Boulevard  
Boone, North Carolina 28607  
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Mr. Michael C. Wilkins  
Executive Vice President  
Seiko Hattori (Guam), Inc.  
P.O. Box CV  
Agana, Guam 96910  
(671) 646-5263

Dr. Max S. Wortman, Jr.  
College of Business Administration  
University of Tennessee, Knoxville  
Knoxville, Tennessee 37996-0545

Alan H. Leader  
P.O. Box 3091  
Agana, Guam 96910

ROLE OF A SCHOOL OF BUSINESS ECONOMICS IN A  
REGIONAL UNIVERSITY IN AN URBAN SETTING

Any School, regional or otherwise, should set its objectives based on its strengths, weaknesses, opportunities and environmental characteristics, all within the abilities of its faculty and administration. I feel that this guideline should apply to Southern Connecticut State University. Although I lack the specific information necessary for a tailored statement on the role Southern Connecticut should play in its region, some general comments may be made. It should be understood, of course, that setting strategic policy appropriately requires wide participation.

A regional School of Business Economics should seek to provide educational leadership to the citizens and businesses in its region. It should take the initiative in developing, with the feeder schools and sister institutions of higher education, an integrated system of sequential educational opportunities. In addition, a School of Business Economics should have the capability of providing applied research and assistance to regional businesses and governments. It should make a major contribution to area-wide economic development. Such a School can initiate managerial assistance, entrepreneurial development and economic research programs.

Even more than locally-contained schools, regional ones should seek an unique identity based on the needs of the region and how best it can serve them. While schools located in more rural areas could be expected to operate residential programs almost exclusively, an urban School of Business Economics could be expected to operate more of an outreach program, with more emphasis on professional programs and incorporating non-University resources. Examples for a School of Business Economics might include practicums, internships and the involvement of business executives: adjunct lecturers, MBAs, advisory councils and executives-in-residence.

Such a long-range strategic policy and programs for its implementation would affect the School for several years to come. It should, therefore, consider all relevant constituencies, inside and outside the University, and should represent University commitment toward its successful achievement.