# BOARD OF REGENTS FOR HIGHER EDUCATION FINANCE & INFRASTRUCTURE COMMITTEE

MINUTES – Special Meeting – 11 am, Thursday, June 13, 2019 Regents Boardroom, System Office, 61 Woodland Street, Hartford, CT 06105

#### COMMITTEE MEMBERS PARTICIPATING

Richard J. Balducci, Chairman Del Cummings Felice Gray-Kemp (via teleconference) JoAnn Ryan (via teleconference)

# **COMMITTEE MEMBERS ABSENT**

David R. Jimenez

#### **CSCU STAFF PARTICIPATING**

Mark Ojakian, President Ben Barnes, Chief Financial Officer Erin Fitzgerald, Associate Director of Board Affairs/Secretary of the Board of Regents

#### CALL TO ORDER

With a quorum present, Chair Balducci called the meeting to order at 11:07 am.

# APPROVAL OF MINUTES FROM THE APRL 3, 2019 MEETING

On a motion by Regent Gray-Kemp, seconded by Chair Balducci, the minutes of the April 3, 2019 meeting were unanimously approved as submitted.

# **INFORMATION ITEM(S) –**

# **Students First Update**

Noting that CFO Barnes would be providing the Students First update in full, CSCU President Ojakian referenced the Legislature's non-partisan Office of Fiscal Analysis' (OFA) independent evaluation of the cost-savings projections for Students First. OFA supported and verified the CSCU calculations and projected savings.

CFO Barnes walked the committee members through the various components of the Students First update as outlined within the staff report and supporting documentation contained in the meeting agenda packet (*see Attachment A hereto*).

# **ACTION ITEM(S)**

FY 2020 Budget/Spending Plan – Prior to providing an overview of the proposed FY 2020 Budget/Spending Plan, CFO Barnes thanked Melentina Pusztay, CSCU Director of Budgets and Planning and members of the Finance Staff at the System Office as well as the fiscal staff at the campuses. He spoke to their outstanding, professional efforts, noting that the high quality of their work and attention to detail serve the Board well. Both President Ojakian and Chair Balducci echoed CFO Barnes' comments in this regard.

CFO Barnes reviewed the FY20 proposed spending plan by walking Committee members through the subject staff report (see Attachment B hereto).

Following discussion thereon, on a motion by Regent Ryan, seconded by Regent Balducci, the resolution below in support of the FY 2020 Spending Plan was unanimously approved for moving to the agenda of the full Board's June 20, 2019 meeting.

WHEREAS,	Pursuant to the provisions of Section 10a-8 of the Connecticut General Statutes, "the Board of Regents for Higher Education shall be deemed the budgeted agency for the Connecticut State University System, the regional community-technical college system and Charter Oak State College. The Board of Regents for Higher Education shall develop a formula or program-based budgeting system to be used by each institution in preparing operating budgets"; and
WHEREAS,	Each college, university and the System Office has submitted a budget for FY 2020 to the Board of Regents summarized in Attachment A; and
WHEREAS,	The Board of Regents approves an overall spending level for all funds except for federal and private grants, bond funds, and intra/inter agency funds; and
WHEREAS,	Each institution shall adhere to the approved budget; and
WHEREAS,	The FY2020 Budget/Spending has been developed based on the approved state budget and state appropriations to CSCU dated June 5, 2019; and
WHEREAS,	The institutional budgets have incorporated information provided by the Governor's office/OPM, the Office of the State Comptroller, legislative pronouncements, and agreements (including provisions of SEBAC); and
WHEREAS,	The institutions have reduced spending wherever practicable over the past several years as state support has been reduced and wages/fringe benefits have increases; and
WHEREAS,	Nonetheless the FY2020 Budget presents a significant loss position for Community Colleges, and a smaller but significant loss for three of the four universities; and
WHEREAS,	Management has undertaken the Students First plan, which, in conjunction with other anticipated savings and demographic trends, will enable the system to return to sustainable, balanced operations over the next 4 years; and
WHEREAS,	The Board of Regents has reviewed and discussed the budget proposal and determined that the losses reflected in the spending plans submitted by the Community Colleges are so great as to jeopardize the financial viability of the system; and

RESOLVED that the Board of Regents for Higher Education approves the FY2020 Budget/Spending Plan as summarized in Attachment A, subject to reduction in order to limit the use of reserves within the Community Colleges to \$8 million.

more than \$8 million in FY 2020; therefore, be it

The Board wishes to limit the reduction of reserves in the Community Colleges to no

WHEREAS,

								20 754	TACHMEN 5/13/2019, 2:1	
	TOTAL REVENUE	PS	FRINGE	OTHER EXPENSES	TOTAL EXPENDITURES	DEBT SERVICE	TRANSFERS AND COMMITMENTS	TRANSFERS IN / OUT	ADDITIONAL FUNDS (Reserves)	NET
State Universities										
Central Connecticut State University	252,264,725	107,854,623	71,390,657	60,102,359	239,347,639	(11,880,500)	(1,036,586)			11112
Eastern Connecticut State University	143,335,553	58,940,825	42,160,701	35,931,514	137,033,040	(7,045,446)	(1,036,586)			(1,779,5
Southern Connecticut State University	237,155,581	105,784,998	69,160,249	55,497,797	230,443,044	(8,946,746)	(1,036,586)			(3,270,7
Western Connecticut State University	135,941,526	61,262,031	39,389,157	30,805,691	131,456,879	(5,854,381)	(1,036,586)			(2,406,3
CSU System Office	8,099,910	4,681,216	3,483,496	4,146,344	12,311,056	(00 707 070)	4,146,344		s <del></del> ss	(64,8
State Universities Total	776,797,295	338,523,693	225,584,260	186,483,705	750,591,658	(33,727,073)				(7,521,4
Community Technical Colleges										
Asnuntuck Community College	22,779,103	11,566,328	8,155,019	3,003,619	22,724,966	n/a	828	(534,237)		(480,1
Capital Community College	35,655,464	19,505,199	13,932,148	4,848,499	38,285,846	n/a	1.7	(929,907)		(3,560,2
Gateway Community College	62,606,204	31,484,548	20,842,771	9,942,592	62,269,911	n/a	-	(2,131,082)		(1,794,7
Housatonic Community College	44,091,859	22,673,949	14,930,000	8,222,600	45,826,549	n/a	858	(1,528,736)		(3,263,4
Manchester Community College	56,874,560	28,505,006	21,093,704	6,221,854	55,820,564	n/a	-	(1,953,996)		(900,0
Middlesex Community College	24,628,549	13,086,132	7,526,965	4,134,867	24,747,964	n/a	150	(836,448)		(955,8
Naugatuck Valley Community College	62,742,550	32,369,365	22,981,119	6,863,828	62,214,312	n/a	-	(1,988,548)		(1,460,3
Northwestern Community College	16,601,991	8,470,872	6,371,754	1,571,001	16,413,627	n/a	150	(388,364)		(200,0
Norwalk Community College	49,554,807	27,041,601	16,201,450	8,186,612	51,429,663	n/a	-	(1,813,446)		(3,688,3
Quinebaug Valley Community College	16,984,612	8,951,115	5,807,248	2,155,024	16,913,387	n/a n/a	7.2N	(456,835)		(385,6
Three Rivers Community College	37,876,247 38,713,653	19,483,150 19,410,263	13,296,620	5,301,885 4,552,203	38,081,655 38,041,172	n/a n/a	-	(1,248,176) (1,172,037)		(1,453,5
Tunxis Community College CCC System Office	21,976,335	15,982,533	9.181.623	11,793,991	38,041,172	n/a n/a	7-20	14,981,812	(1,000,000)	(1,000,0
Community Technical College Total	491,085,934	258,530,061	174,399,127	76,798,575	509,727,763	- 104		17,001,012	(1,000,000)	(19,641,8
		· · · · · · · · · · · · · · · · · · ·				·			-	
Charter Oak State College	17,868,092	8,605,808	5,828,728	3,370,390	17,804,926					63,1
Board of Regents	697,987	387,053	310,934		697,987					
Total Board of Regents for Higher Education	1.286.449.308	606.046.615	406.123.049	266.652.670	1.278.822.334	(33,727,073)	521		(1.000.000)	(27,100.0

# **ADJOURNMENT**

There being no further business, <u>on motion by Regent Ryan, seconded by Regent Gray-Kemp, the meeting adjourned at 12:03 pm.</u>

Submitted,

Erin A. Fitzgerald, Associate Director, Office of Board Affairs/ Secretary of the Board of Regents for Higher Education

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# CT BOARD OF REGENTS FOR HIGHER EDUCATION FINANCE & INFRASTRUCTURE COMMITTEE MEETING

11 am., Thursday, June 13, 2019 – Special Meeting CSCU System Office, 61 Woodland Street, Hartford, CT

# Attachments to Minutes and/or and/or Meeting Handouts/ Presentations

Posted online at <a href="http://www.ct.edu/regents/minutes">http://www.ct.edu/regents/minutes</a>

A. Students First update

**B.** FY 2020 Budget/Spending Plan (staff report)

#### **ITEM**

Update on the Students First Plan

#### BACKGROUND

CSCU Adopted and has subsequently modified the Students First plan to address low completion rates in the Community Colleges while saving over \$20 million through administrative streamlining and consolidation.

#### **SUMMARY**

This plan continues to be implemented, with the following areas recently completed or underway this summer:

- Purchasing consolidation is underway, with areas for cost savings identified including Copiers and Printers, Janitorial Supplies, Elevators, Office Supplies, and scientific supplies.
- Payroll consolidation will begin this summer with a push for employee self-service.
- Other areas of consolidation, including IT, HR, and IR, are all advancing based on the original timelines.
- Reduction in facilities OT has been achieved, and guidance is forthcoming to campuses to assist in completing this item and ensuring continued savings.

Overall, the system remains on track to achieve over \$20 million in savings by 2024, as shown on the attached projection, which is updated to reflect the new state budget and the preliminary spending plans for the Community Colleges.

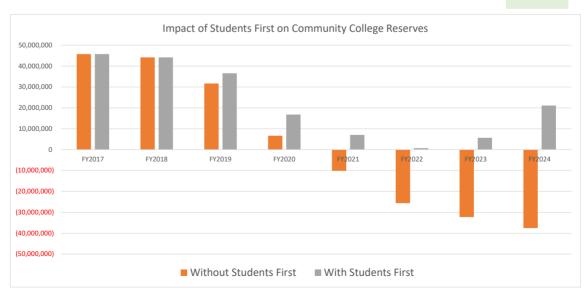
In addition, the Legislature's non-partisan Office of Fiscal Analysis completed an independent evaluation of the cost-savings projections for Students First. Their summary of that evaluation, along with a detailed review of the assumptions on which the savings rely, are attached.

#### **ATTACHMENTS:**

- Students First Projection updated 6/6/19
- OFA Review of Students First (e-mail from Janelle Stevens)
- OFA summary of Students First Assumptions

# CONNECTICUT COMMUNITY COLLEGES - 5 YEAR PROJECTIONS IMPACT OF STUDENTS FIRST

Revised 6/06/19	т	ransition to One	College ——					<ul><li>One Colle</li></ul>
				FY 20				
				Preliminary				
	FY17 Actual	FY18 Actual F	Y 19 Estimated	Budget	FY 21 Projected	FY22 Est	FY23 Est	FY24
NUES								
State Funding General Fund	157,410,403	143,839,172	139,947,625	141,415,941	149,193,818	149,193,819	149,193,819	149,193,8
State Fringe Benefits	118,750,872	113,793,841	139,158,008	155,024,377	181,249,154	181,249,155	181,249,155	181,249,1
State Funding Operating Funds	8,483,500	8,289,499	8,113,740	8,564,677	8,564,677	8,564,677	8,564,677	8,564,6
Tuition and Fees	175,416,703	182,903,459	183,088,346	184,752,632	187,062,040	189,400,315	191,767,819	194,164,
Other	6,335,695	4,963,188	4,799,150	4,147,276	4,147,276	4,250,958	4,357,232	4,466,
less contra revenue			(2,770,916)	(2,814,970)	(2,814,970)	(2,814,970)	(2,814,970)	(2,814,9
Total Revenue	466,397,173	453,789,159	472,335,953	491,089,933	527,401,995	529,843,954	532,317,732	534,823,
ISES								
Salaries and Wages	244,185,554	241,656,677	253,042,471	265,806,352	280,982,317	276,338,920	264,842,875	260,745,
Fringe Benefits	142,831,938	145,265,346	161,736,656	174,399,133	186,636,780	191,302,700	196,085,267	200,987
Institutional Aid & Waivers	22,317,347	22,605,852	20,689,055	20,805,973	21,066,048	25,029,901	25,342,775	25,659
Other	47,519,731	47,938,688	51,653,262	55,100,601	55,492,601	52,686,293	52,686,293	52,686
Total Expenses	456,854,570	457,466,563	487,121,444	516,112,059	544,177,746	545,357,814	538,957,210	540,079
Transfers and One-time		2,102,954	2,303,231					
Net Results (no Students First)	9,542,603	(1,574,450)	(12,482,260)	(25,022,126)	(16,775,751)	(15,513,860)	(6,639,478)	(5,255,4
ENTS FIRST IMPACTS								
Implementation Costs:		277.750	207.006	440 225	444.000	465 500	465 500	465
Student Success Center		377,759	397,986	419,325	441,838	465,589	465,589	465,
Achieving the Dream		0	170,000	1,392,000	746,000	0	0	520
Guided Pathways		448,832	639,498	664,728	539,479	539,479	539,479	539,
Academic Consolidation		288,314	288,314	304,171	320,901	320,901	0	
Web Design/Systems		0	192,000	500,000	500,000	0	0	4 005
Total Implementation Costs		1,114,905	1,687,798	3,280,224	2,548,218	1,325,969	1,005,068	1,005,
Savings eliminated positions		(3,555,329)	(6,555,329)	(9,555,329)	(12,555,329)	(15,555,329)	(21,555,329)	(38,572,
Increases new positions		0	0	1,000,000	3,000,000	5,000,000	9,000,000	16,871,
Net Impact of Students First		(2,440,424)	(4,867,531)	(5,275,105)	(7,007,111)	(9,229,360)	(11,550,261)	(20,695,
Net Results including Students								
First	9,542,603	865,974	(7,614,729)	(19,747,021)	(9,768,640)	(6,284,499)	4,910,783	15,440,0
	FY2017	FY2018	FY2019	FY2020	FY2021	FY2022	FY2023	FY2
Unrestricted reserves Without Students First	45,729,805	44,155,355	31,673,095	6,650,969	(10,124,782)	(25,638,642)	(32,278,119)	(37,533,



From: <u>Stevens, Janelle</u>
To: <u>Ojakian, Mark</u>

Cc: <u>Barnes, Benjamin;</u> <u>Beaudoin, Alexandra;</u> <u>Shepard, Alan</u>

Subject: FW: Students First Costs and Savings
Date: Monday, May 20, 2019 10:05:04 AM

Attachments: Assumptions in the Students First Calculations - 04.29.19.doc

#### Dear President Ojakian,

Alan asked me to forward you the response to the legislator who requested a review of the Students First costs and savings. The response is below, and the assumptions (which were specifically requested by the legislator) are attached.

Thank you, Janelle

From: Stevens, Janelle

Sent: Monday, April 29, 2019 3:12 PM

Cc: Shepard, Alan

Subject: Students First Costs and Savings

Dear \_\_\_\_\_,

You asked for verification of the Students First costs and savings described in the April 2019 CSCU update to its accreditor.

OFA finds that generally the Students First costs and savings are supported by position-level back-up and/or calculations supplied by CSCU. OFA replicated or otherwise verified the calculations (e.g., salaries of several personnel to be eliminated were checked in OFA's CORE-CT interface). As CSCU acknowledges, there may be slight variation from the costs and savings, especially in these areas:

- Total Planned Eliminations of personnel (corresponding to the chart on pg. 33 of the April update, and the Students First FY 24 "Savings" projection for FY 24 in the five-year projection) may result in higher savings than estimated in the chart, up to roughly a few million dollars, due to the chart's methodology.
- Planned New Positions (again from the pg. 33 chart, and the Students First FY 24 "Increases" projection for FY 24 in the five-year projection) may cost slightly more than anticipated, up to roughly a few million dollars. Actual salaries for the recently hired regional presidents and VP of Enrollment Management have been slightly above estimates, and this trend could continue.

In addition, the net results in the five-year projection may be inexact because of an error in the Salaries and Wages calculations (at the gross community college level, not specific to Students First) for FY 20 and beyond, which affects fringe expenses as well. Consequently, the net results (with and without students first) could be worse than anticipated each year beginning in FY 21. However, because Salaries and Wages, and Fringe Benefits, are large, they are highly sensitive to even small changes in assumptions (e.g., retirements or other

attrition, fringe cost increases); projecting them accurately is challenging. (If you would like to see a version of the five-year projection, please let me know.)

Attached are the assumptions used in CSCU's analysis, which we compiled and have reviewed.

As CSCU has not projected any aspect of its budget beyond FY 24, no analysis could be done of FY 25. The FY 24 estimates in the five-year projection reflect the annualized costs and savings of full implementation of Students First.

I hope this information is helpful. Please contact me if you have questions or would like additional information.

Thank you, Janelle

Janelle Stevens Office of Fiscal Analysis (860) 240-0212

# Assumptions in the April 2019 Students First Calculations

April 29, 2019 OFA

# Students First Personnel Savings and Costs (p. 33 chart)

- 1. Fringe benefits costs are estimated at 75% of salary for new personnel.
- 2. Fringe benefits costs for positions targeted for elimination or eliminated already are actual.
- 3. No other assumptions apply: the data are calculated using individual positions targeted for elimination, already eliminated, or anticipated to be hired (new).

# Five-Year Projection (p. 37 chart)

#### Revenues

- 1. State Funding General Fund: Governor's recommended funding levels for FY 20 and FY 21, and flat thereafter.
- 2. State Fringe Benefits: FY 20 estimated by CSCU taking into account the SAG award, and then the same percent (and amount) is projected through FY 24.
- 3. State Funding Operating Funds: Flat funding per Governor's recommended funding levels.
- 4. Tuition and Fees: Net increase of 1.25%, considering an annual increase in the rate of 2.5%, and an annual enrollment decline of 1.25%.
- 5. Other (Net Revenue): Flat

# Expenses

- 1. Salaries and Wages: For each of FY 20 and FY 21, increases are due to a 5.5% salary increase over the prior FY. (An error in the spreadsheet results in an incorrect, lower amount for FY 21; however, this may be offset by attrition unrelated to Students First.) For FY 22, a 2% decline from FY 21 is anticipated due to retirements. For FY 23, a 5% decline from FY 21 (not from FY 22) is anticipated due to retirements. FY 22 and FY 23 assume no salary increases.
- 2. Fringe Benefits: Percent of Salaries and Wages which increases by 2-3 percentage points per year
- 3. Institutional Aid & Waivers: For FY 20 and beyond, set at 13% of tuition and fees revenue, the same percent as projected in FY 19.

# **Students First Impacts**

- 1. Implementation Costs:
  - a. Student Success Center is PS, OE, and fringe for the personnel staffing the center.
  - b. Achieving the Dream is a consulting cost to implement the program.
  - c. Guided Pathways is the PS and fringe for personnel on loan from the colleges who are leading the initiative.
  - d. Academic Consolidation is the projected PS and fringe cost of staff and consultants assisting with curriculum alignment.

- e. Web design and system support: FY 19 is actual cost of web support personnel. In future years, CSCU anticipates costs will rise as stated because special software will be purchased to help advisors track and reach out to students.
- 2. Savings: Attrition in positions targeted for elimination. Actual for FY 18, projected at slightly less (\$3M annually in additional savings, or approximately 8% annually of the total savings anticipated) for FY 19 through FY 22. *The FY 18 savings may be an underestimate; CSCU reports totaling the annual savings and fringe costs resulted in \$4M.* Anticipated to be \$6M in FY 23, and the remainder of the savings would be experienced in FY 24, when the transition to a consolidated college would be complete. *More of the savings than listed may come in FY 22, as the SEBAC no-layoff provisions expire on the first day of FY 22. At the same time, pension calculation changes that will take effect the first day of FY 23 may result in higher savings fully experienced in FY 23.*
- 3. Increases: New positions associated with Students First. Gradually increases, based on anticipated hiring schedule. E.g., the regional presidents will begin in FY 20. Reaches full amount projected in FY 24.

# Other Administrative Savings (p. 34-35 description)

- 1. Purchasing power: Save 2% of \$46M for negotiating purchases at CSCU level; another 2% for joint purchasing with UConn and UConn Health. *Figure is savings, not net; it does not include PS and fringe of executive-level manager, estimated by CSCU at* \$230K.
- 2. IT personnel: Reduce IT staff in the system office by 20%. Figure reflects fringe and PS savings at the gross level.
- 3. IT operating costs: Printer reduction and support is anticipated to decline by \$560,000 annually.
- 4. Facilities overtime: Limiting overtime to 2.5% of PS is anticipated to result in \$2,453,074.
- 5. Tuition and fees revenue: Counted in the "savings" total of \$11.2M. Assumes an FY 20 FTE enrollment loss for the CCs, CSUs, and COSC that is half the projected decline (due to Guided Pathways and the Student Success Center).
- 6. Not detailed in the NECHE update are savings already generated:
  - a. Internal audit restructuring has saved \$479,162 annually (net of costs), about 88% of the original estimate.
  - b. System office administrative assistant reductions and job combinations have saved \$427,000 annually, about 109% of the original estimate.
  - c. System office cell phone reduction has already resulted in \$104,956 reduction (about one-third of what was anticipated originally).

# **ITEM**

Approval of FY2019-20 Preliminary Spending Plan and any reductions thereto.

# **SUMMARY**

CSCU faces extraordinary fiscal challenges in FY 2020. Declining enrollment, constrained state appropriations, salary increases, and reduced available bond funds will all challenge the system to continue to meet student needs while ensuring the long-term financial health of our institutions.

The base spending plans are presented to you as submitted by the colleges and universities in the system. The system office has reviewed these plans for accuracy and consistency, but they reflect the requests from each campus. These requests will result in operating losses of \$19.6 million for the Community Colleges, \$7.5 million for the State Universities and a breakeven budget for Charter Oak State College, as summarized below:

Net Change by Unit		
	FY2019 Projected	FY2020 Budget
	Net Change	<u>Net Change</u>
Connecticut State Universities	(\$906,396)	(\$7,521,436)
Connecticut Community Colleges	(7,969,259)	(19,641,829)
Charter Oak State College	808,771	63,166
Board of Regents	-	-
CSCU Total	( <u>\$8,066,884</u> )	( <u>\$27,100,099</u> )

The operating losses in the base spending plans submitted by the individual institutions must be covered by some combination of reserves or other management initiatives to reduce spending or, potentially, increase revenue through enrollment management or other means. Covering these losses would amount to a drawdown of 5.3% of current reserves for the CSUs, and 53.2% in the case of the Community Colleges. In the case of the Community Colleges, this drawdown is extremely aggressive and would not be sustainable beyond FY 2020.

In the event that the Board of Regents approves a more limited drawdown of reserves for the Community Colleges, management will undertake efforts to produce corresponding savings to achieve balanced operations in the coming year. In anticipation of a Board-imposed limit on the use of Community College reserves, the system office has developed options that would reduce spending across the community colleges by \$12.5 million, thereby reducing the drawdown of reserves from nearly \$20 million to only \$7.1 million, or 19.2% of current reserves. These options would entail establishing targets for reductions to personnel and other expenses budgets at each campus and the system office.

Note that it is not recommended to impose these options on the state universities or on Charter Oak given the higher reserve levels at the CSUs and Charter Oak's proposal to operate with a small surplus in FY 2019.

The reduction options management may implement, which are described at the end of this report in detail, include:

- 1. Continuation of hiring freeze. Under this option, the Community Colleges will continue hold vacancies open and only refill critical positions after a thorough evaluation by the system office of the impact on critical services provided to students.
- 2. Personnel reduction. This could be accomplished by limiting overtime, part-time hours, release time, or overload.
- 3. Other Expense reduction across the board.

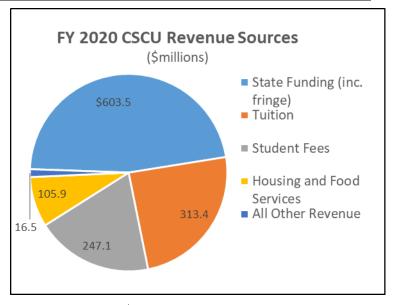
# **REVENUES**

The proposed spending plan reflects the Governor's budget proposal for State appropriations and relies on the following revenue, including tuition and fees revenue based on the BOR-approved tuition and fee schedules for FY 2020 combined with a projected 1% decline in enrollment.

State Appropriations         \$297.5         \$300.5         \$3.0         1%           Fringe Paid by State         279         303         24         9%           Tuition (FT & PT)         305.0         313.4         \$8.4         3%           Student Fees         238.7         247.1         \$8.4         4%           Housing and Food Services         103.6         105.9         \$2.4         2%					
State Appropriations         \$297.5         \$300.5         \$3.0         1%           Fringe Paid by State         279         303         24         9%           Tuition (FT & PT)         305.0         313.4         \$8.4         3%           Student Fees         238.7         247.1         \$8.4         4%           Housing and Food Services         103.6         105.9         \$2.4         2%           All Other Revenue         17.0         16.5         (\$0.5)         -3%				FY 2020 Bud vs	s. FY 2019 Proj
Fringe Paid by State       279       303       24       9%         Tuition (FT & PT)       305.0       313.4       \$8.4       3%         Student Fees       238.7       247.1       \$8.4       4%         Housing and Food Services       103.6       105.9       \$2.4       2%         All Other Revenue       17.0       16.5       (\$0.5)       -3%	CSCU Revenue (\$ Millions)	<u>FY19 Proj</u>	FY20 Budget	(\$) Increase	(%) Increase
Tuition (FT & PT)       305.0       313.4       \$8.4       3%         Student Fees       238.7       247.1       \$8.4       4%         Housing and Food Services       103.6       105.9       \$2.4       2%         All Other Revenue       17.0       16.5       (\$0.5)       -3%	State Appropriations	\$297.5	\$300.5	\$3.0	1%
Student Fees       238.7       247.1       \$8.4       4%         Housing and Food Services       103.6       105.9       \$2.4       2%         All Other Revenue       17.0       16.5       (\$0.5)       -3%	Fringe Paid by State	279	303	24	9%
Housing and Food Services       103.6       105.9       \$2.4       2%         All Other Revenue       17.0       16.5       (\$0.5)       -3%	Tuition (FT & PT)	305.0	313.4	\$8.4	3%
All Other Revenue 17.0 16.5 (\$0.5) -3%	Student Fees	238.7	247.1	\$8.4	4%
r de la companya de	Housing and Food Services	103.6	105.9	\$2.4	2%
Total <u>\$1,240.7</u> <u>\$1,286.4</u> <u>\$45.7</u> <u>4%</u>	All Other Revenue	17.0	16.5	(\$0.5)	-3%
	Total	<u>\$1,240.7</u>	<u>\$1,286.4</u>	<u>\$45.7</u>	<u>4%</u>

The revenue sources are primarily from State support (47%,) tuition (24%,) fees (19%,) and auxiliary services (8%).

The FY 2020 total General Fund allotment of \$328.5 million plus related fringe benefits reflects the adopted FY 2020 state budget, including an adjustment of \$8.2M additional funds towards the Community Colleges Operating Fund Fringe. The adjustments to CSCU FY2020 in the adopted State budget include: \$25,000 increase to Community College block grant for



Ansonia students in the College Connections program and \$150,000 increase to CSU block grant for the O'Neill Chair and \$100,000 for the IMRP program at CCSU.

The state appropriation is itemized below. Note that a proposal by the Appropriations Committee to shift some of the CCC and CSU block grants to the Board of Regents line was <u>not</u> included in the adopted budget. Overall, state funding increases by \$11.5 million in FY 2020 and \$28.1 million in FY 2021.

				FY20 vs. FY19	FY21 vs. FY20
	FY2019	FY2020	FY2021	(\$) Inc (Dec)	(\$) Inc (Dec)
Connecticut State Universities	\$143,675,994	\$145,330,562	\$153,315,495	\$1,654,568	\$7,984,933
Connecticut Community Colleges	139,947,626	141,440,942	149,218,817	1,493,316	7,777,875
Charter Oak State College	3,104,715	3,112,823	3,284,028	8,108	171,205
Board of Regents	371,362	387,053	408,341	15,691	21,288
Developmental Services	8,912,702	8,912,702	8,912,702	-	-
Outcomes-Based Funding Incentive	1,202,027	1,202,027	1,202,027	-	-
IMRP	300,000	400,000	400,000	100,000	-
Workers' Compensation	3,289,276	3,289,276	3,289,276		
State Appropriation	\$300,803,702	\$304,075,385	\$320,030,686	\$3,271,683	\$15,955,301
Fringe Benefit Subsidy to Community Colleges	16,200,000	24,400,000	36,550,000	8,200,000	12,150,000
Total State Appropriation	\$317,003,702	\$328,475,385	\$356,580,686	\$ <u>11,471,683</u>	\$28,105,301

# **EXPENDITURES**

The table below summarizes changes in overall system expenditures by category under the proposed spending plan.

# FINANCE AND INFRASTRUCTURE COMMITTEE

			2020 Bud vs.	FY 2019 Proj	
CSCU Expenditures (\$ Millions)	FY2019 Proj	<u>FY2020 Bud</u>	(\$) Increase	(%) Increase	% of Total
Salary Cost	\$581	\$606	\$25	4%	46%
Fringe Benefit Cost	376	406	30	8%	31%
Institutional Financial Aid/Match	58.8	60.2	1.4	2%	5%
Waivers	15.8	17.7	1.8	12%	1%
Utilities	31.8	33.1	1.4	4%	3%
All Other Expenses	153.8	155.6	1.8	1%	12%
Debt Service	36.1	33.7	(2.4)	-7%	3%
Total	<u>\$1,253</u>	<u>\$1,313</u>	<u>\$59</u>	<u>5%</u>	<u>100%</u>

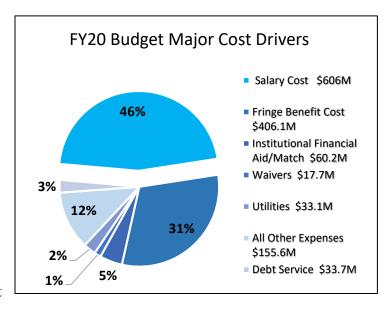
The spending plan for the system office is summarized in the table below:

CSCU System Office Expenses and Expenses on Behalf of Constituent Units, FY 2020									
	BOR	ccc	<u>CSU</u>	<b>System Office Total</b>					
FTEs	48	85	20	153					
Salary Cost	\$5,911,156	\$9,655,699	\$2,213,826	\$17,780,681					
Fringe Cost	4,511,773	6,778,603	1,679,040	12,969,416					
All Other Expenses		11,793,991	4,146,344	15,940,335					
Total	\$10,422,929	\$28,228,293	\$8,039,21 <u>0</u>	<u>\$46,690,432</u>					
% of Total	22%	60%	17%						
Description	Includes all System Office staff	Includes staff dedicated exclusively	Includes staff dedicated						
	who perform significant work for	to Community Colleges. Spending	exclusively to State Universities.						
	both CSU and CCC systems.	is predominantly in the areas of	Spending is predominantly in						
	Includes HR, Legal, Government	Information Technology, Finance	areas of Facilities, Finance, and						
	Relations, and Governance.	and Facilities. Significant areas of	Information Technology.						
		OE incude licenses for Banner and	Significant areas of OE include						
		other system-wide technology and	financial statement preparation						
		preparation of financial reports.	and implementation costs for						
			CSCU 2020.						

# Personnel Costs

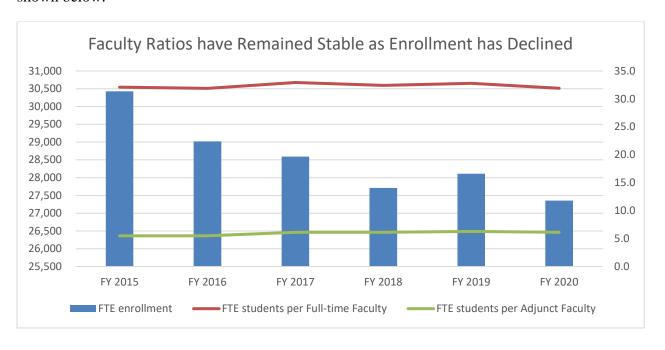
Personnel costs (salary and fringe) account for over 77% of total costs at CSCU, including the 5.5% salary increases driven by the 2017 statewide concession agreement with SEBAC. In FY 2020 the projected fringe benefit cost is 67% of total salary.

Colleges and Universities have shown a more conservative approach in FY 2019 and proposed for FY 2020, with vacancies being held open for longer periods of time and with only the most critical positions being filled, often at a lower salary. For example, CCSU only filled 11 of the 46 vacancies that were budgeted to be filled during FY 2019.



At the Community Colleges, a decline in enrollment has resulted in reduced part-time faculty costs across the board. Retirement is also playing a role, with many institutions electing to forgo replacement of vacancies or delay hiring when vacancies occur. Some colleges are eliminating vacant positions due to lack of funding or department reorganization.

It is worth noting that the recent and budgeted levels of personal services spending have allowed the Community College system to maintain stable student-to-faculty ratios in recent years, as shown below.



# Fringe Benefit Costs

Fringe benefit expenses will exceed \$400 million in FY 2020 based on our conservative projection. The fringe benefits cost increase is due to increase in rates, increase in personnel cost and most significantly a large number of eligible employees (696) transitioned from the alternate retirement plan to the state retirement system part of the SAG award. The additional cost due to conversions associated with the SAG award is estimated at \$18.4 million

There are some reasons for optimism that fringe benefit expenses may come in lower than this budget, however. First, the system is making some changes to the methodology by which we allocate fringe benefits between the General and Operating funds. These changes are intended to more effectively maximize the fringe coverage by the Office of the State Comptroller, and could produce savings of more than \$1 million per year. Second, the adopted state budget includes a reduction in SERS unfunded liability costs based on an anticipated agreement with SEBAC to reamortize those liabilities. This is likely to result in a reduction of the rate assigned for SERS by the Comptroller, saving CSCU money on the employees charged to operating funds.

# Other Spending Items

The spending plan before you includes \$1 million from System Office (Community College) reserves to support a system-wide marketing campaign intended to drive enrollment. That effort would accentuate the affordability of Connecticut's community colleges, including the elimination of the application fee, the high proportion of students who pay no tuition out of pocket, and the ease of credit transfer under TAP for those seeking a very affordable path to a Bachelor's degree. This effort would also support the Community Colleges' implementation in FY 2021 of "Debt-free College" that was included in the state budget, and which anticipates robust enrollment growth in that year.

#### REDUCTION OPTIONS

The impact of the reduction options identified above on individual community college campuses is shown below.

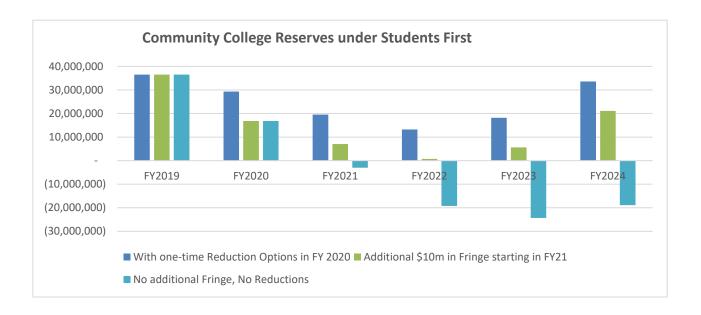
Connecticut Community Colleges
FY2019-20 Reduction Options to Salary, Fringe and All Other Expenses

	FY2020 Budget Reduction Options									
	Hi	Option #1: iring Freeze Reduction	1%	Option #2: 6 Reduction o Total PS		inge Benefit Reduction		Option #3: S Reduction to ther Expense		TOTAL Reduction Options
<b>Community Colleges</b>										
Asnuntuck		(98,547)		(114,678)		(150,345)		(58,092)		(421,662)
Capital		(79,508)		(194,257)		(195,550)		(82,201)		(551,516)
Gateway		(1,425,583)		(300,590)		(1,142,727)		(180,000)		(3,048,900)
Housatonic		(242,400)		(224,315)		(307,332)		(135,000)		(909,047)
Manchester		(893,138)		(276,119)		(865,250)		(79,405)		(2,113,912)
Middlesex		(159,750)		(129,264)		(166,241)		(76,624)		(531,879)
Naugatuck Valley		-		(323,694)		(229,823)		(81,085)		(634,602)
Northwestern		-		(84,709)		(63,718)		(14,912)		(163,339)
Norwalk		(517,739)		(265,239)		(469,082)		(128,460)		(1,380,520)
Quinebaug Valley		(140,205)		(88,109)		(148,130)		(41,465)		(417,909)
Three Rivers		(191,288)		(192,919)		(262,221)		(82,343)		(728,771)
Tunxis		(371,982)		(190,383)		(407,883)		(59,973)		(1,030,221)
CCC SO				(127,947)		(91,815)		(353,733)		(573,495)
	\$	(4,120,140)	\$	(2,512,223)	\$	(4,500,117)	\$	(1,373,293)	\$	(12,505,773)

The impact of these reductions on the operating results at each community college are shown in the following table:

Connecticut Community FY2019-20 Impact of Redu	_	ions				
		FY2020 Spe	nding Plan			
		l Expenditures ase Spending Plan	Projected Operating Losses	TOTAL Reduction Options	Reduction Options as % of Total Expenditures	Operating Losses after Reduction Options
Community Colleges						
Asnuntuck		22,724,966	(480,100)	(421,662)	-2%	(58,438)
Capital		38,285,846	(3,560,289)	(551,516)	-1%	(3,008,773)
Gateway		62,269,911	(1,794,789)	(3,048,900)	-5%	1,254,111
Housatonic		45,826,549	(3,263,426)	(909,047)	-2%	(2,354,379)
Manchester		55,820,564	(900,000)	(2,113,912)	-4%	1,213,912
Middlesex		24,747,964	(955,863)	(531,879)	-2%	(423,984)
Naugatuck Valley		62,214,312	(1,460,310)	(634,602)	-1%	(825,708)
Northwestern		16,413,627	(200,000)	(163,339)	-1%	(36,661)
Norwalk		51,429,663	(3,688,302)	(1,380,520)	-3%	(2,307,782)
Quinebaug Valley		16,913,387	(385,610)	(417,909)	-2%	32,299
Three Rivers		38,081,655	(1,453,584)	(728,771)	-2%	(724,813)
Tunxis		38,041,172	(499,556)	(1,030,221)	-3%	530,665
CCC SO		36,958,147	(1,000,000)	(573,495)	<u>-2%</u>	(426,505)
	\$	509,727,763	\$ (19,641,829)	\$ (12,505,773)	-2%	\$ (7,136,056)

While the impact of these identified reductions would be challenging to the colleges, their successful implementation will have a significant impact on the system's solvency over the next few years. In conjunction with savings anticipated and already achieved under Students First, along with the additional \$10 million in fringe benefit support included in the budget for FY 2021, these savings could help to rebuild reserves to current levels by 2024. The impact of these items is shown in the graph below.



# RECOMMENDATION

We request approval by the Committee for the FY 2020 budget presented in Attachment A, subject to any restrictions imposed by the Board on the use of reserves.

#### **Attachments:**

# For Approval

A - FY 2020 Budget

# **For Information**

- B FY 2019 Budget
- C FY 2019 Projection
- D CSCU Consolidated FY 2020 Budget and Comparatives
- E CSU Institutional FY 2020 Budget and Comparatives
- F CCC Institutional FY 2020 Budget and Comparatives
- G Institutional Enrollment
- H Financial Aid Federal, State, Private, and Institutional